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# BUSINESS PROCESS MANAGERS: THE KEY TO ORGANIZATIONAL EXCELLENCE AND EFFICIENCY Dr. Diana Satkutė Klaipėda University diana.satkute@ku.lt

#### Introduction

**Relevance.** The business process manager's role is crucial in aligning operations with strategic goals. Their expertise in process analysis helps identify inefficiencies and improve workflows. The integration of technology and data analytics enhances informed decision-making and operational efficiency. In a volatile and competitive environment, their skills are vital for resilience and sustainable success.

**Research problem.** Despite the recognized importance of business process managers, there is a significant gap in the literature regarding the clear definition of their roles and responsibilities. This lack of clarity leads to inconsistent role assignments and ineffective process management, particularly in medium-sized organizations. Additionally, there is a general deficiency in foundational knowledge of Business Process Management (BPM) among organizations, which hampers their ability to implement effective BPM strategies.

Aim. The aim of this research is to elucidate the role of business process managers within organizations, providing a clear definition of their responsibilities and the methodologies required to fulfill them. This study seeks to address the gaps in literature and practice, offering structured guidelines and educational resources to enhance BPM implementation in organizations.

#### Tasks:

- 1. Analyze the current state of business process management roles in organizations, particularly in Lithuania.
- 2. Identify the key responsibilities and skills required for effective business process management.
- 3. Develop a comprehensive framework for the role of business process managers, including job descriptions and performance metrics.
- 4. Propose educational and training programs to build foundational BPM knowledge within organizations.
- 5. Evaluate the impact of structured BPM roles on organizational efficiency and competitiveness. **Become methodology:** Literature review, and studies, surveys and interviews, data analysis, framework

Research methodology: Literature review, case studies, surveys and interviews, data analysis, framework development.

### **Theoretical assumptions**

The role of the business process manager is increasingly critical within contemporary organizations, particularly in the context of aligning operational practices with strategic objectives. This position entails a comprehensive analysis of existing processes, which is essential for identifying inefficiencies and areas ripe for enhancement. The complexity of this task is augmented by the need for a nuanced understanding of intricate workflows and the interdependencies among various departments, necessitating effective collaboration to facilitate the integration of new processes. Furthermore, business process managers occupy a pivotal intersection between technological advancements and business operations. They employ data analytics and process modeling tools not merely for reporting but as strategic instruments to glean actionable insights and drive informed decision-making. The reliance on these tools underscores the growing importance of data literacy in the field, presenting a challenge for specialists who must continuously adapt to evolving technologies while ensuring that business objectives are met. The role also encompasses significant change management responsibilities, wherein specialists must adeptly guide teams through transitions. This aspect of the role is fraught with challenges, particularly in fostering an organizational culture that embraces continuous improvement amidst resistance to change. Success in this regard hinges on the specialist's ability to communicate effectively, leveraging strong leadership skills to articulate the value of proposed process improvements and to cultivate stakeholder engagement across all organizational levels. As organizations navigate an increasingly volatile and competitive landscape, the expertise of business process managers is not merely beneficial but essential. Their capacity to drive operational efficiency and align processes with strategic goals positions them as key players in ensuring organizational resilience and sustainable success. The evolving nature of work necessitates that these specialists remain vigilant and proactive in addressing emerging challenges, thereby reinforcing their role as crucial agents of change within the organization. In today's fast-paced business environment, organizational excellence and efficiency are paramount for sustained success. As technological advancements reshape industries, the demand for skilled process management specialists is on the rise. These professionals are crucial in enhancing operational effectiveness and ensuring that organizations can adapt to the ever-changing market landscape. Process management specialists must combine technical expertise with strong analytical and interpersonal skills. This unique skill set enables them to identify inefficiencies and implement innovative solutions that streamline operations. Continuous professional development is essential for these specialists, allowing them to stay abreast of new methodologies, emerging tools, and evolving industry standards. The incorporation of artificial intelligence and machine learning into process management is transforming the way organizations operate. Specialists who can leverage these technologies are invaluable, as they can automate routine tasks, optimize intricate processes, and forecast trends. This capability not only improves efficiency but also positions organizations to respond proactively to market demands, ultimately providing a significant competitive advantage. As architects of organizational excellence, process management specialists play a vital role in aligning strategic goals with operational execution. Their contributions enhance productivity and create a culture that encourages innovation and adaptability. By navigating the complexities of modern business, they redefine what it means to achieve excellence and drive efficiency in organizational practices. Their influence is set to expand, continuously shaping the future of work in dynamic and impactful ways.

## **Research results**

An analysis of 23 Lithuanian companies was conducted, comprising 5 large organizations (with 200 to 800 employees) and 17 medium-sized firms (with 50 to 200

employees). It was found that none of the medium-sized organizations employs a dedicated business process manager. Consequently, the responsibilities intended for overseeing organizational processes are dispersed among various positions, leading to a lack of effective process management.

In contrast, 3 out of the 5 large organizations do have a designated business process manager. However, these roles often lack clearly defined functions, rewards, and accountability. Although the position exists, individuals frequently find themselves tasked with responsibilities that extend beyond their official role, hindering their ability to effectively supervise organizational processes.

A review of global literature reveals a significant gap, as there are no articles or textbooks that clearly define the role of a business process manager, including their duties and the methods required to fulfill them. As a result, organizations assign functions to these specialists based on their interpretation, which does not always align with the intended purpose of the role.

The research also indicated a general lack of foundational knowledge regarding Business Process Management (BPM) among the participating Lithuanian organizations, despite an awareness of the necessity to manage and optimize processes. Consequently, these organizations are actively seeking to enhance and optimize their processes based on the level of knowledge available to them.

This situation highlights the urgent need for a structured approach to process management within Lithuanian companies. Without clear guidelines and educational resources, organizations struggle to implement effective BPM strategies. To address this issue, companies could benefit from tailored training programs and workshops designed to build foundational knowledge in BPM, enabling employees to better understand and carry out their roles.

Additionally, fostering a culture of continuous improvement and open communication can encourage employees to share insights and collaborate on process optimization efforts. By investing in professional development and creating a supportive environment, organizations can empower their staff to drive meaningful change.

Collaboration with academic institutions and industry experts could also be instrumental in developing comprehensive BPM frameworks and curricula. This partnership could lead to the creation of standardized job descriptions and clear career paths for process management specialists, providing clarity and direction for both employers and employees.

Ultimately, by addressing these gaps, Lithuanian companies can enhance their operational efficiency, improve competitiveness, and foster a more dynamic and adaptable business environment, setting the stage for sustained success in an ever-evolving global market.

#### CONCLUSIONS AND RECOMMENDATIONS

The responsibilities of a business process manager should encompass the following: (a) overseeing the execution of organizational processes; (b) modeling process maps; (c) preparing process documentation; (d) training and familiarizing staff with the organization's processes; (e) evaluating the quality of work performed within these processes; and (f) developing key performance indicators (KPIs) for process assessment. Given the significant responsibilities associated with this role, it is advisable for each organization to create comprehensive job descriptions to enhance both effectiveness and efficiency. In the future, as organizations cultivate professional business process managers, the need for external consultants may diminish. In conclusion, the role of a business process manager is pivotal in fostering internal expertise and driving sustainable improvements within organizations.

#### Literature

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